

CUSTOMER CASE STUDY

Knight Frank



Customer Profile

Knight Frank LLP is the leading independent global property consultancy. Headquartered in London, Knight Frank and its New York-based global partner, Newmark Knight Frank, operate from 196 offices, in 38 countries, across six continents. More than 6,770 professionals handle in excess of US\$700 billion (almost £355 billion) worth of commercial, agricultural and residential real estate annually, advising clients ranging from individual owners and buyers to major developers, investors and corporate tenants.

Knight Frank's staff use the Internet for a variety of purposes – from property research, to consuming online GIS services. There is also an element of personal use in the office, with set policies on social networking and video sharing sites.

Knight Frank decided to move its UK email solution from a different managed service provider and chose to take that opportunity to change its Web security solution as well.

The Challenge

In the past, Knight Frank had used the ScanSafe security solution when it was partnered with MessageLabs. Following the separation of the companies, Knight Frank continued its Web security with MessageLabs.

"When we came to look at Web Security again, we decided to look at ScanSafe as a solution that we'd used previously and worked extremely well," commented Chris Balmbro, Infrastructure Operations Manager.

Knight Frank was looking for a company that could offer ongoing development to the solution.

"We were really impressed by the ScanSafe road map," added Balmbro. "What was there a few years before had been supplemented and it was obvious that there was a programme of sustained development."

Knight Frank had an on-premise security solution years ago however felt that they spent too long trying to manage it.

"We spent a lot of time fixing things that just tended to break again. It was far easier to point our proxy upstream to someone who specialised in web security."

Knight Frank reviewed the market and selected the ScanSafe solution as they knew it could do what they wanted.

The ScanSafe Solution

Knight Frank has been a ScanSafe customer since December 2008 and is using the solution to protect 1,600 users.

ScanSafe is protecting Knight Frank with both Web Malware Scanning and Web Filtering.

About Knight Frank



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Industry
Property

Employees
6,770 worldwide

Solution
Web Malware Scanning & Web Filtering

Results

- Fast performance
- Time saved in customer support calls
- 24/7 real-time scanning and threat protection
- Rapid and efficient deployment
- Ongoing improvements to the service

For more case studies, visit
www.scansafe.com/resources

Web Malware Scanning offers protection from Web-borne viruses and is powered by ScanSafe's Outbreak Intelligence™, a proprietary security platform that detects zero-hour and known malware threats. By using a combination of multiple, correlated detection technologies, automated machine-learning heuristics, and the industry's largest Web data set, Outbreak Intelligence provides the most effective solution against new and known Web malware. It removes harmful viruses before they reach the corporate network. It also delivers protection against threats that use stealth or deception. Finally, it helps identify machines which are already infected with spyware.

"We felt that ScanSafe had a lot of interesting and positive stuff going on in terms of development and had a strong roadmap for the future."

Balmbro added, "We feel that SaaS is the way to go in terms of security and ScanSafe provides a superior service."

ScanSafe Web Filtering provides control over how Knight Frank employees use the Internet. It provides easy-to-use tools to create, enforce and monitor company Web usage policies. Using the most accurate categorisation databases, Web Filtering helps manage the firm's Internet traffic, protecting the network and staff from undesirable Web content.

The Results

Knight Frank was pleasantly surprised at how easy the implementation process was.

"The implementation was incredibly smooth and painless. The ScanSafe technology is very simple to use. We also found that a couple of outstanding issues just went away."

Knight Frank also quickly noticed that the performance seemed quicker and it has found the reporting function efficient.

"The reporting function is very snappy when we need to use it."

Knight Frank has so far been 100 percent protected from all known and emerging Web threats since deploying the ScanSafe solution.

About ScanSafe SaaS Solutions

ScanSafe is the pioneer and largest global provider of SaaS Web Security, ensuring a safe and productive Internet environment for businesses. ScanSafe solutions keep malware off corporate networks and allow businesses to control and secure the use of the Web. As a SaaS solution, ScanSafe eliminates the burden of purchasing and maintaining infrastructure in-house, significantly lowering the total cost of ownership. Powered by its proactive, multilayered Outbreak Intelligence™ threat detection technology, ScanSafe processes billions of Web requests each month for thousands of enterprise customers.

In 2009, the company was awarded "Best Content Security" solution by SC Magazine Europe for the third consecutive year.

For more information, visit www.scansafe.com